

## Message Text

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PAGE 01 NATO 08572 081644Z  
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-05 INR-07 L-03 ACDA-10  
NSAE-00 PA-02 SS-15 PRS-01 SP-02 USIA-15 TRSE-00  
EB-08 /081 W  
-----015468 082357Z /73

R 081554Z SEP 77  
FM USMISSION NATO  
TO SECSTATE WASHDC 5725  
USDOC WASHDC  
INFO SECDEF WASHDC  
AMEMBASSY OSLO

UNCLAS NATO 08572

E.O. 11652: N/A  
TAGS: MARR NATO  
SUBJECT: NORWAY CALL FOR QUALIFIED FIRMS TO BID NATO  
PROJECT - RADIO RELAY EQUIPMENT

REFS: (A) NORWEGIAN DEFENSE COMMUNICATIONS ADMINISTRATION  
MEMO NO. 3598/77/A/NODECA/JHS/VS/726-11-1, 18 AUG 77  
(NOTAL), (B) COVER MEMO FROM NORWEGIAN DELEGATION 4441/  
77/IJL/JM, 6 SEP 77 (NOTAL)

1. THE TEXT OF REF A, WHICH HAS BEEN DELIVERED TO ALL  
COUNTRY DELEGATIONS AT NATO AND EMBASSIES AT OSLO, IS  
QUOTED BELOW:

BEGIN TEXT:

NOTIFICATION OF INTERNATIONAL COMPETITIVE BIDDING WITH  
REGARD TO NATO COMMON INFRASTRUCTURE, SUBJECT: STATIONARY  
RADIO RELAY EQUIPMENT IN THE 5GHZ BAND.

1. YOU ARE HEREBY NOTIFIED THAT THE NORWEGIAN DEFENSE  
COMMUNICATIONS ADMINISTRATION WILL ISSUE AN INVITATION  
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FOR BIDS ON AN INTERNATIONAL BASIS FOR THE DELIVERY OF  
A ONE-HOP MICROWAVE RADIOLINK EQUIPMENT IN THE FREQUENCY  
BAND 4,4-5,0 GHZ.

2. APPLICATIONS FROM PROSPECTIVE BIDDERS THAT QUALIFY  
FOR NATO INTERNATIONAL COMPETITIVE BIDDING MUST BE  
RECEIVED BY THE

NORWEGIAN DEFENSE COMMUNICATIONS ADMINISTRATION,  
POST BOX 7020 H - OSLO 3, NORWAY,

BY MONDAY 5 SEPT 77. IN CORRESPONDENCE, APPLICANTS SHOULD  
QUOTE THE REFERENCE NUMBER OF THIS LETTER.

3. IT IS REQUIRED THAT THE BIDDERS SHOULD HAVE A  
THOROUGH EXPERIENCE IN MANUFACTURE OF THIS TYPE OF EQUIP-  
MENT AND THAT THEY SHOULD HAVE A WELL ESTABLISHED SERVICE  
ORGANIZATION WITHIN NORWAY.

4. THE ESTIMATED COST OF THE EQUIPMENT TO BE SUPPLIED  
IS APPROXIMATELY IAU 30,000 (\$112,000). IT WILL BE ORDER-  
ED BEFORE THE END OF 1977.

5. IT IS A REQUIREMENT THAT THE PROSPECTIVE SUPPLIER SHALL  
HAVE A REPRESENTATIVE IN NORWAY BEING AUTHORIZED FOR  
NEGOTIATIONS ON BEHALF OF THE FIRM IN CASE OF DISPUTES.

6. TENDER DOCUMENTS WILL BE SUPPLIED TO QUALIFIED FIRMS  
ON 12 SEPT 77.

7. THE BID CLOSING DATE IS 10 OCTOBER 1977.

END TEXT.

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2. COVER MEMO (REF B) EXTENDS DEADLINE DATES AS FOLLOWS:

A. APPLICATIONS FROM ELIGIBLE/INTERESTED FIRMS DUE BY  
26 SEPT 77.

B. TENDER DOCUMENTS TO BE SUPPLIED QUALIFIED FIRMS BY  
3 OCT 77.

C. BID CLOSING DATE: 31 OCT 77.

3. WE ARE SENDING FOREGOING TO ADDRESSEES ONLY IN CASE  
LATEST DATA HAS NOT BEEN RECEIVED OR TRANSMITTED VIA  
AMEMBASSY OSLO. BENNETT

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Date:** 10-Nov-2004 12:00:00 am  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1340359  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NORWAY CALL FOR QUALIFIED FIRMS TO BID NATO PROJECT - RADIO RELAY EQUIPMENT  
**TAGS:** MARR, NATO  
**To:** SECSTATE WASHDC WASHDC MULTIPLE  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/31122c4a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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